

Esmail Arshad

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WORK EXPERIENCE

Jannat & Sadaf, Lahore, Pakistan

January 2026 – Present

Operations Manager

- Redesigned production scheduling to sequence orders by due date, lead time, and available capacity, prioritizing long-lead wedding wear, achieving 98.6% on-time delivery
- Implemented purchase-to-order cost tracking, linking material purchases to specific orders and SKUs and raising spend traceability to 93.5% for product-level margin control
- Expanded the fabric supplier base from 4 to 12 vendors, sourcing on cost for Pret and on quality for Formal and Wedding, reducing fabric costs by 25% and rework to under 5% of order value

Schneider Electric, Foxboro, MA, USA

February 2025 – December 2025

Supply Chain Planning Intern

- Generated S&OE/S&OP forecasts in Baxter by modeling demand variability, segmenting Make-to-Stock items from historical trends and Make-to-Order items from customer orders, raising forecast accuracy by 20%
- Directed FedEx, UPS, and internal warehouse teams to monitor inventory shortages, backorders, and high-risk orders in Oracle and SAP ECC, minimizing shipment delays and boosting on-time pickups by 30%

Formlabs, Somerville, MA, USA

September 2024 – December 2024

Supply Chain Planning Intern

- Developed shortage and exception reports in SQL/BigQuery to track inventory coverage and supply risks across 300+ SLA/SLS components, reducing late orders by 20% and improving On-Time In-Full performance by 6%
- Applied ABC analysis in Netstock on 1200 SKUs, segmenting slow-moving, excess, and at-risk inventory and executing inventory disposition plans, saving \$50K in carrying costs

Tesla, Palo Alto, CA, USA

May 2024 – August 2024

Global Supply Chain Manager Intern

- Conducted should-costing on TLA (top-level assembly) equipment, benchmarking machining, material, and labor inputs to assess supplier quotes, uncovering hidden charges and delivering \$150K in procurement savings
- Standardized Capex reporting across suppliers by creating a unified template to capture spend, asset performance, and amortization schedules, providing finance and senior stakeholders visibility into \$100M+ of investments

TLS Technology, Lahore, Pakistan

May 2023 – November 2023

Supply Chain Operations Manager

- Led global operations team of 10, analyzing historical project and sales cycle data to identify order-processing and fulfillment bottlenecks, redesigning SOPs to shorten project delivery timelines by 18%
- Drove expansion into EMEA and APAC ICT markets by onboarding 5 new IOR (Importer of Record) vendors per quarter and establishing regional fulfillment and compliance processes, growing market share by 12%

Amazon, Bellevue, WA, USA

November 2021 – November 2022

Supply Chain Program Manager (Contract)

- Implemented dynamic pricing rule adjustments across Amazon Freight (AF) program, incorporating mileage, lead-time, dwell time, and lane-level demand to improve carrier capacity alignment, cutting network costs by 8%
- Performed root-cause analysis on 100K weekly shipments using Tableau dashboards and Excel pivots, detecting service-level and carrier assignment gaps and initiating corrective actions, sustaining a 98% on-time delivery rate

Cosmos Surfaces, Kent, WA, USA

January 2020 – November 2021

Supply Chain Analyst

- Integrated WMS with SAP ECC to improve real-time inventory accuracy, achieving 95% order fulfillment rate
- Optimized dock utilization with 3PL partnerships, reducing truck turnaround time by 50% on outbound shipments

EDUCATION

Purdue University, West Lafayette, IN, USA

Master of Science in Engineering Management, GPA: 3.98

December 2025

Bachelor of Science in Industrial Engineering, GPA: 3.03

December 2019

SKILLS

Tools: ERP/Planning Systems (SAP, Oracle, NetSuite, Baxter, Netstock), Excel, SQL, Tableau, Power BI, WMS, TMS

Methods: Supply Chain Planning, Procurement & Sourcing, Inventory Management, Logistics & Fulfillment, S&OP/IBP